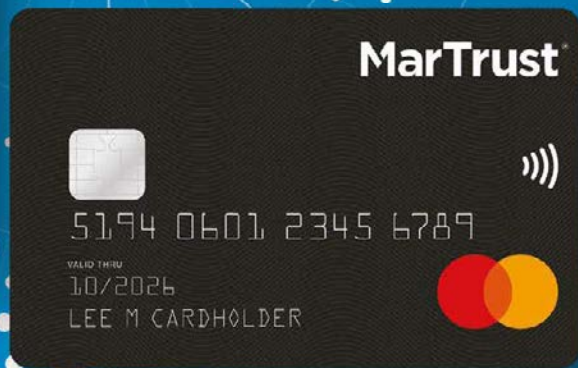
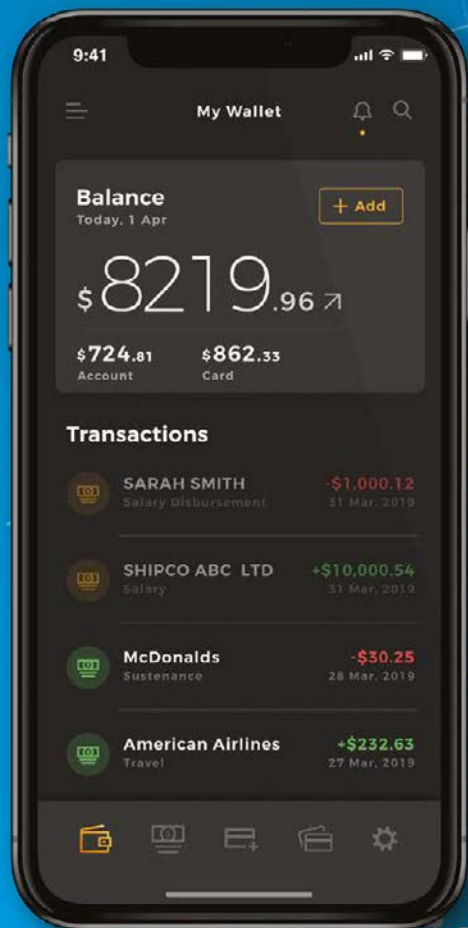


FOR CREWING TEAMS



How to simplify crew payroll payments

The problem for crewing teams

Processing payroll payments to crew from many different countries spread across the globe can be expensive and an administrative burden for crewing teams.

Expensive transaction and FX costs on cross-border and cross-currency payments add up every month. A simpler solution is required to reduce costs and give time back to finance teams.



The solution: One platform for your crew payroll process

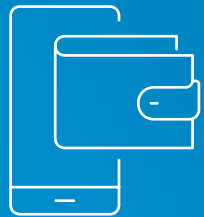
MarTrust's digital payroll solution enables crewing companies to significantly improve their payroll processes.

Our platform solves issues many maritime companies are facing with paying employees in many countries around the world – including Russia and Ukraine.

With MarTrust, reduce the cost of payments and FX on 130 currencies, and payments to 180 countries.



Benefits for crewing teams



Improve your payroll efficiency with instant digital money transfers using E-Wallets



Enhance payroll payment compliance processes using the vast knowledge of MarTrust's compliance team



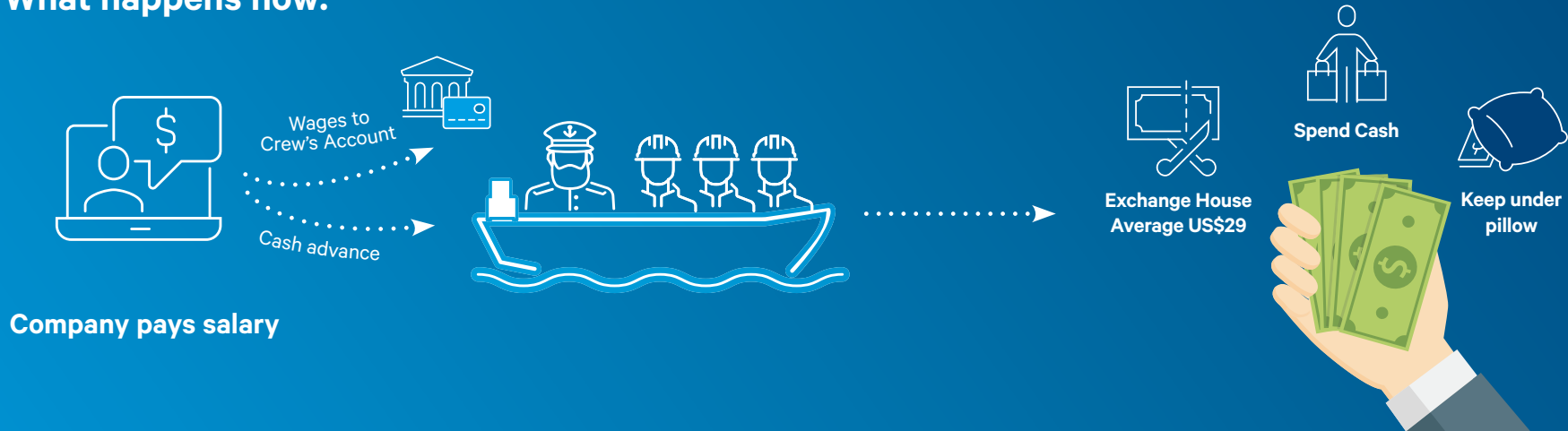
Enhance crew welfare by offering multiple payment options through a shipping industry payroll specialist



Provide more payment options for crew and access to more than a million ATMs globally

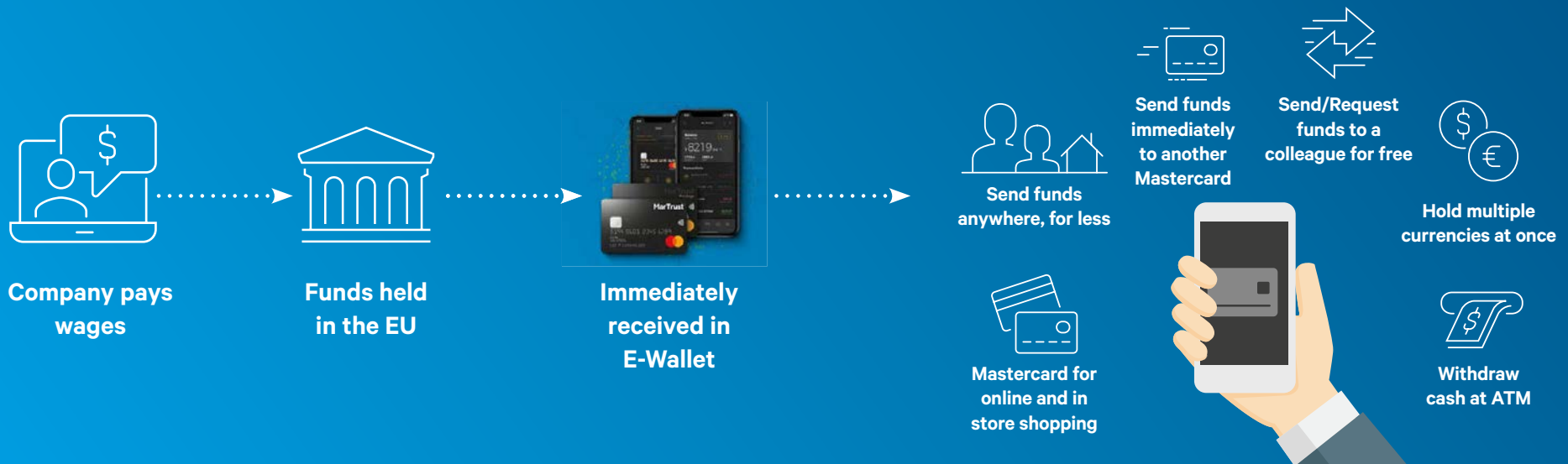
MarTrust is better for seafarers

What happens now:



Company pays salary

With MarTrust E-Wallet and Card:



No hidden costs, giving you full control

Seafarers remain in complete control

There are many benefits for the crew when using MarTrust. This includes the ability to access their salary using our E-Wallet App, and make international payments – all while accessing live FX rates in their app.

This not only helps to enhance crew welfare by ensuring that they have more control over their salary because their funds are quicker to receive, cheaper to transfer, and easier to manage.



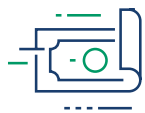
Easy-to-use app



Cheaper to send money



Better foreign exchange rates



Get paid quicker



Easier to control and manage funds



Fewer paper \$, so safer



Captain Igor Petrenko from EXMAR talks about his E-Wallet



Meet Captain Petrenko from EXMAR

Stephen Hedge, MarTrust: Captain, can you tell us a little about yourself including how long you've been sailing?

Captain Petrenko: Sure, I started sailing when I was 20 years old in 2001 and have been sailing almost 22 years now. I've been with EXMAR since 2007 and have been a Captain since 2014.



A diverse crew of multiple nationalities

Stephen: How many crew members do you have on your vessel, and where are your crew members from?

Captain Petrenko: Usually, we have 20-24 crew members, depending on the vessel size. The crew members are all different nationalities; we have officers from Belgium, Jamaica, Ukraine, and Croatia. We have many Ratings from the Philippines.

On the MarTrust experience for crew

Stephen: Moving on to the MarTrust E-Wallet, have you started using it yet? What has your experience been like?

Captain Petrenko: I have been using it for two months already. I installed the app and it has been very user friendly - I like using it.

I've loaded and reloaded money from my E-Wallet to my card, this is very useful. I also exchanged from EUR to USD and vice versa.

I observed that the exchange rate is very good.

The FX rates are more competitive than the banks, for sure.

So far, I have made a few transactions. For the first transaction, though, it takes some time to set up because it's important that you input your information correctly.

Stephen: Does the MarTrust E-Wallet and card make it easier for you and your crew to make payments in-port and to send money home?

Captain Petrenko: Yes, I agree with that. The app is very user friendly! As I said, the only thing that takes some time is setting up the first transaction. Then after that, if you're using the app day by day, it's very easy.

Stephen: Would you recommend MarTrust to other Captains and seafarers?

Captain Petrenko: Yes, absolutely! I can recommend MarTrust as I have been using it for two months and I have not had any problems or issues, which is very good.

I can trust this - maybe that's why it's called MarTrust.

Over 250 maritime companies use us for their crew and maritime payments

\$12B

Payments per year

250

Shipping companies

50,000

Transactions monthly

105

Countries, crew payment



For Shipping Companies For Seafarers

Supplier payments

Cash-to-Master

E-Wallet

Crew card

Compliance

Some of our 250 customers

 **ANGLO-EASTERN**

 **Fleet Management Limited**
A Carnival Group Company

 **EURONAV**

 **CHINA SUN
MARINE**

 **seaspan**

 **SMT Shipping**

 **EXMAR**

 **BOURBON**

 **Seatrade**

“Remitting wages isn’t the core business for a shipping company, so MarTrust’s E-Wallet solution enables us to return business to where it belongs, reducing our workload.”



FinTech meets Maritime

MarTrust[®]

**We'd love to chat to you
about your needs, contact
us for a chat or a demo with
the form at martrust.com**



Copyright © 2024 MarTrust Corporation Ltd. All rights reserved. Part of The Marcura Group

MarTrust Corporation Limited is registered in England and Wales (Company No. 07498933). It is an Authorised Payment Institution (API) regulated by the UK Financial Conduct Authority (FRN 794752) under the Payment Services Regulations 2017. Its registered company address is Office 709, 7th Floor, Tintagel House, 92 Albert Embankment, London, SE1 7TY, United Kingdom. Copyright © 2024 MarTrust Corporation Ltd. All rights reserved. Part of The Marcura Group

PFS Card Services (Ireland) Limited is registered in Ireland (Company No. 590062). It is an E-Money Institution (EMI) regulated by the Central Bank of Ireland (Reg. No C175999) under the Payment Services Regulations 2017. Its registered company address is Front Office, Scurlockstown Business Park, Trim, Co. Meath, C15 K2R9, Ireland.