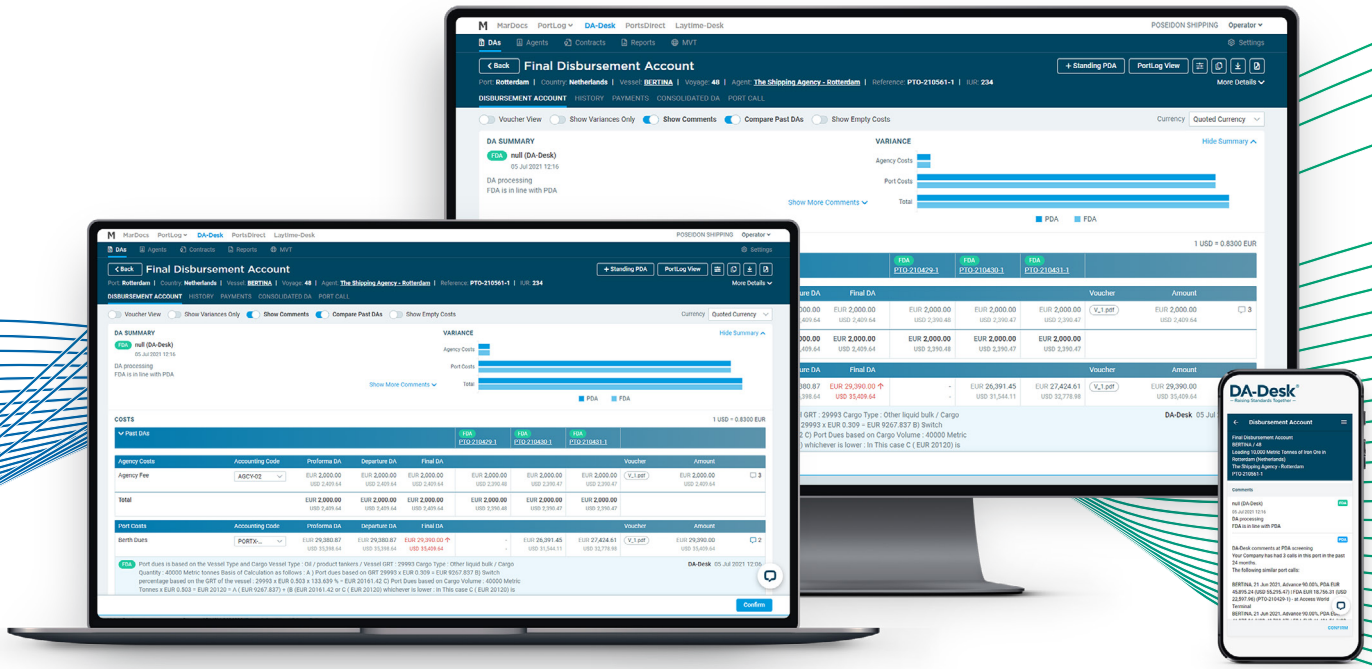
FOR OPERATIONS

Disbursement Accounts made easy

Digitise and automate
Save time and money
Improve compliance
Elevate your process

DA-Desk®

DA-Desk®



From agent appointment to voyage closing, from managing payments to maintaining regulatory compliance, we know just how complicated and costly juggling the demands of international port calls can be.

That's why we've spent over 20 years pioneering solutions, harnessing the power of digital shipping to open new possibilities:

Driving efficiencies

Saving money

Mitigating risk

350+	200,000	$13bn	373	2001
Customers	Port calls/year	Payments/year	Team members	Established

DA-Desk®

With DA-Desk we're redefining the future of Disbursement Accounting

An end-to-end service and digital platform to alleviate the challenges of the complicated, manual and detailed business of port calls.

Integrating directly with your existing Voyage Management System (VMS), DA-Desk can improve and elevate your DA processes with the tools and resources you need to work faster and smarter.

Using DA-Desk you can manage your entire port call from nomination to final DA online; streamlining workflows and automating lengthy manual tasks, allowing you to spend more time on the decisions that matter the most.

DA-Desk bridges the information gap with operational data to support tasks every step of the way; accurately estimate port costs, settle claims quicker and reduce errors.

Working 24/7 to find the best possible rebate and discount opportunities including favourable FX and towage rates, we help our customers make significant savings.

We're saving a typical vessel on average $700 per port call*. That's an estimated saving of $560,000 every year for a fleet making 800 port calls.

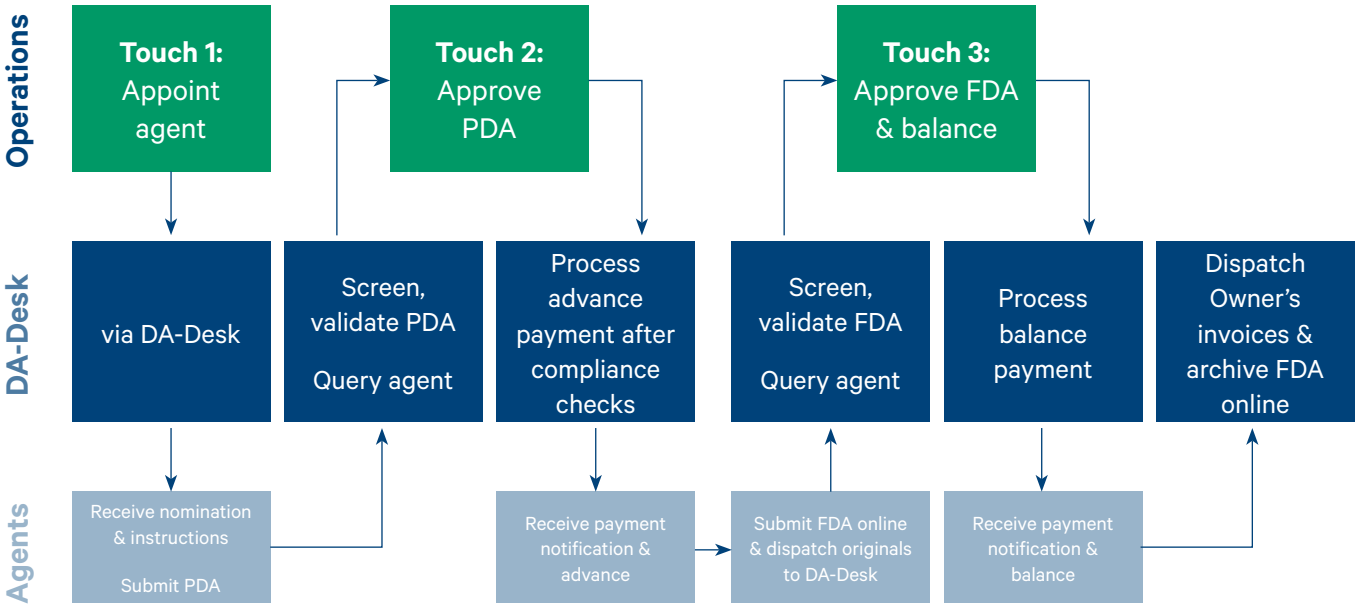
*We took several customers who operate our most common vessel type on DA-Desk (large bulk and large oil and chemical vessels) and made an average of all the measurable savings they see as a result of using DA-Desk. To see the savings categories and more detail, see below or on our website.

DA-Desk®

In very simple terms, what is DA-Desk?

Automate your entire port call operations and payments with one simple platform.

A platform you use (or connect your VMS to) to automate your entire DA process. Using the system is super simple, you only have three touchpoints:



Touch 1:

Appoint the agent (using your own preferred agents or our directory of 9,000+ agents)

- Agent submits the PDA
- We run checks on the PDA using 1,800 validation rules
- We query the agent on any cost items

Touch 2:

You approve the PDA

- We process any advance payment once all compliance & sanctions checks have been made
- Agent submits the FDA
- We run checks on the FDA using 1,800 validation rules, prevailing tariffs, customer specific instructions, contracts and agreements

Touch 3:

You approve the FDA

- We make the final payments or chase for any recoveries (after multiple fraud and compliance checks)
- All documentation is stored and archived electronically

DA-Desk®

Measurable average savings of $700 per port call

Outsource your Disbursement Accounting to DA-Desk; making DAs simple, transparent, compliant and cheaper.

For a vessel, we enable average savings of up to $700 per port call.

For a fleet of 40 vessels making 800 port calls a year, that is a total of $560,000 savings every year.

- ✓ Platform / digitisation savings
- ✓ FDA checks – value of credit notes
- ✓ Supplier discounts
- ✓ Payments savings - FX
- ✓ Payments savings – Transaction/ fees/bank charges
- ✓ Admin work with agents and banks”

For us at DA-Desk, we believe there’s no such thing as an average customer.

But, just this once, to keep this analysis simple, we’re showing savings for an average vessel type. But the savings figures which our customers actually get from DA-Desk vary depending on a whole host of factors, including:

- trading pattern
- size (of fleet and vessels)
- number of direct agreements with suppliers
- freight income (currency).

Our sales team would be happy to provide a more tailored savings report based on your fleet’s characteristics,

Contact us now to see how we can unlock the efficiencies of your port call operations and find out how much you can save.

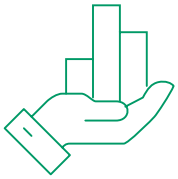
Request your demo by using the form at www.da-desk.com

DA-Desk®

The four foundations of DA-Desk

Risk reduction

Mitigating exposure to legal, financial, transactional, regulatory and operational risks with due diligence, regulatory compliance, end-to-end transparency and IT security.

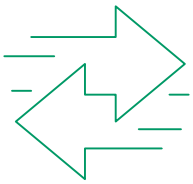


Smart operations

Spend more time making operational decisions by automating and streamlining lengthy manual and repetitive administrative tasks.

Reduced costs

Reduce operational costs with competitive supplier quotes, favourable FX rates, reduced bank charges and screening of all port charges.



Integration

Easily connect and share data in real-time with your VMS and accounting system.

DA-Desk®

Risk reduction

We mitigate your legal, financial, transactional, regulatory and operational risk.

Operating within a constantly evolving framework of increased regulatory control, the world of compliance in shipping is complex and costly, with non-compliance costing on average 2.65 times the cost of compliance. [Source: Tackling Compliance-Related Concerns for Shipping Companies Report 2020].

Embedded at every stage of the process, compliance is at the heart of everything we do at DA-Desk. We never rest on our laurels, our specialist teams are constantly reviewing regulatory changes, requirements and best practices from port to port, striving to safeguard port call operations and payments.

DA-Desk gives you the power to automate due diligence, prevent fraud and provide irrefutable evidence of regulatory compliance.

- **Regulatory compliance**

Enhance compliance with the latest data and automated workflows to eliminate the costly liability of non-compliance. With end-to-end transparency across all port disbursement accounts and payments, DA-Desk provides evidence to demonstrate compliance. Avoid the burden of costly fines, business disruption, reputational damage and loss of revenue.

We adhere to Sarbanes Oxley to give you peace of mind that our systems and processes are accurate and independently audited.

• Fraud mitigation

Mitigate the risk from your supply chain and ensure all vendors and agents are continuously vetted and screened against global sanctions programs with automated due diligence and ongoing checks.

Core to the DA-Desk product is PDA and FDA screening, validation and processing.

Our team will contact your agent directly to resolve any cost errors identified (as well as report it to you).

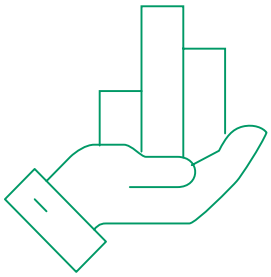
With bank-grade compliance tools providing multiple checks including bank account verification, auditable anti-money laundering, anti-bribery and anti-corruption, protect your operations from the risk of fraudulent suppliers.

• Confidentiality guaranteed

Our solution is covered by the highest standards of digital protection with a powerful end-to-end layer of IT security to protect your data and prevent cybercrime. In fact our customers rate us 'Very strong' when it comes to data security and compliance. With almost 100% uptime, be assured DA-Desk is always there for you when you need it.

Our IT systems, internal & external audits, controls and certifications give you confidence in DA-Desk as your compliance partner

DA-Desk®

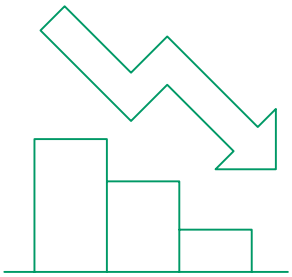


Smart Operations

Experience a new level of operational efficiency by removing lengthy administrative tasks and the manual data entry involved in managing disbursements; including payments, compliance and fraud checks, validation of PDAs/FDAs, rebates and discounts.

- Reduce errors and save hours of processing time by automatically managing vendor invoices and direct billing contracts separately.
- Make your time more productive by automating data capture into your VMS or accounting software.
- Make it easier and faster to close and reconcile voyages with online access to cost data.
- Simplify reporting with previously time-consuming and complex analytics available instantly online at the touch of a button.

DA-Desk®



Reducing costs

Saving our customers on average $700 per port call*, DA-Desk allows you to take advantage of significant reduction of costs:

1. Validation of PDAs and FDAs

Remove the burden of checking, validating and querying your PDAs and FDAs. Using our clever technology and knowledgeable teams, we screen all your PDAs and FDAs to ensure they are correct, with all relevant discounts and rebates applied.

If any issues arise, we take it up directly with the agent on your behalf, so you don't have to.

Overall, we secure reductions on 11% of all PDAs and credit notes on 4% of all FDAs.

Rebates
Tariffs
Light dues validation
Vessel rotation checks
Value
Duplicate invoices
Rate of exchange validation
Correct vessel / IMO
Consistent invoice currency
Discounts
Correct tonnage used
Agreement applied correctly
Vouchers present and matching
Correct basis of calculations
Direct billing to owner/charterer
Days in port and overtime estimations

*We took several customers who operate our most common vessel type on DA-Desk (large bulk and large oil and chemical vessels) and made an average of all the measurable savings they see as a result of using DA-Desk. To see the savings categories and more detail, see below or on our website.

2. Preferential supplier rates

Because of the purchasing power of the community of our customers, we have a team dedicated to negotiating better rates on port costs, especially towage and pilotage.

In every case, you have the choice to use one of 9,000 registered and vetted agents, or one you already have a contract with.

3. FX rates and bank charges

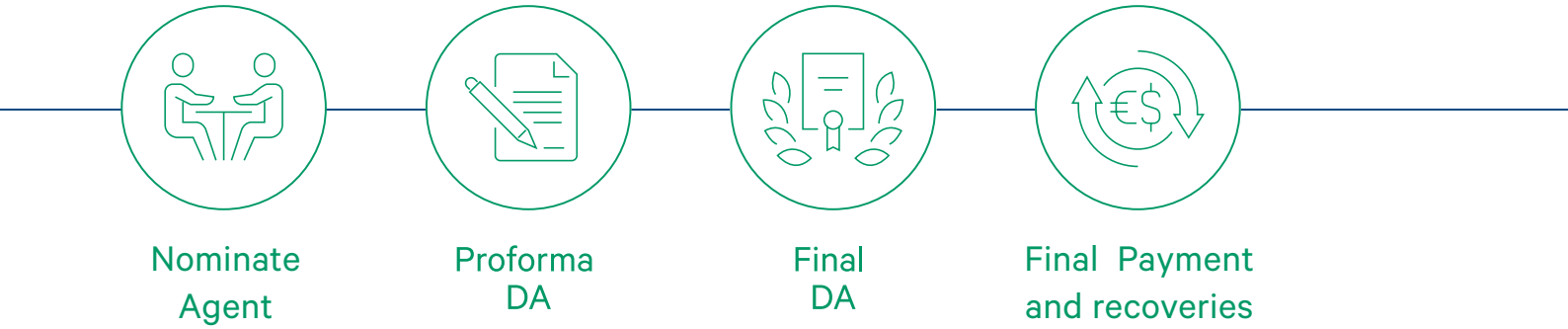
As we process more than $10bn payments in multiple currencies every year, we have negotiated preferential FX and bank payment fees/charges for our customers.

With compliance built in, we make every international payment simple, secure and quick with SOC-compliant payment approval and access to a full audit trail for every transaction.

With our country specific know-how we're proud to have attained the industry leading success rate of 99.9% payment delivery, even in the most demanding countries.

DA-Desk®

We've got the entire DA process covered – freeing up time at every step



With all of your Disbursement Accounts process available in one easy to use online platform, there's no need to worry about backing up data, or installing and maintaining any software.

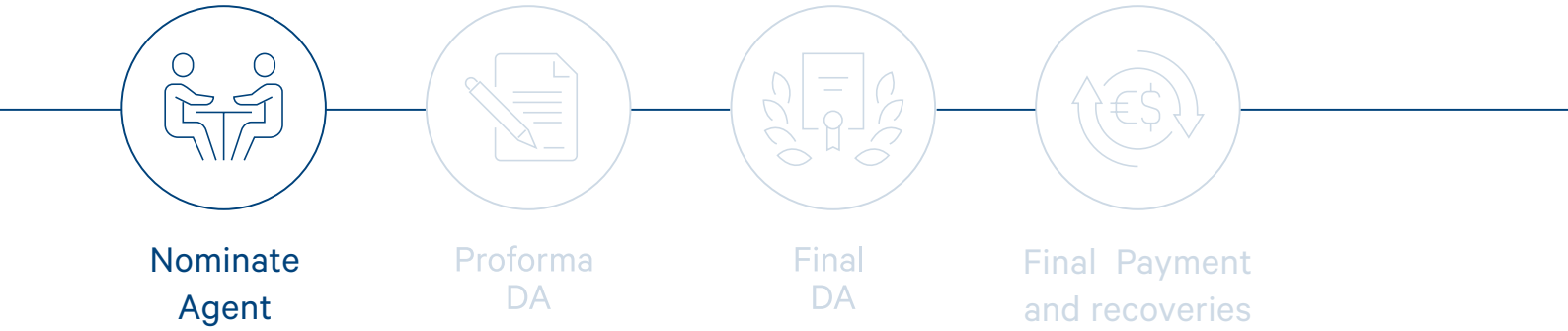
Never lose an old transaction! And don't waste time having to hunt around for it!

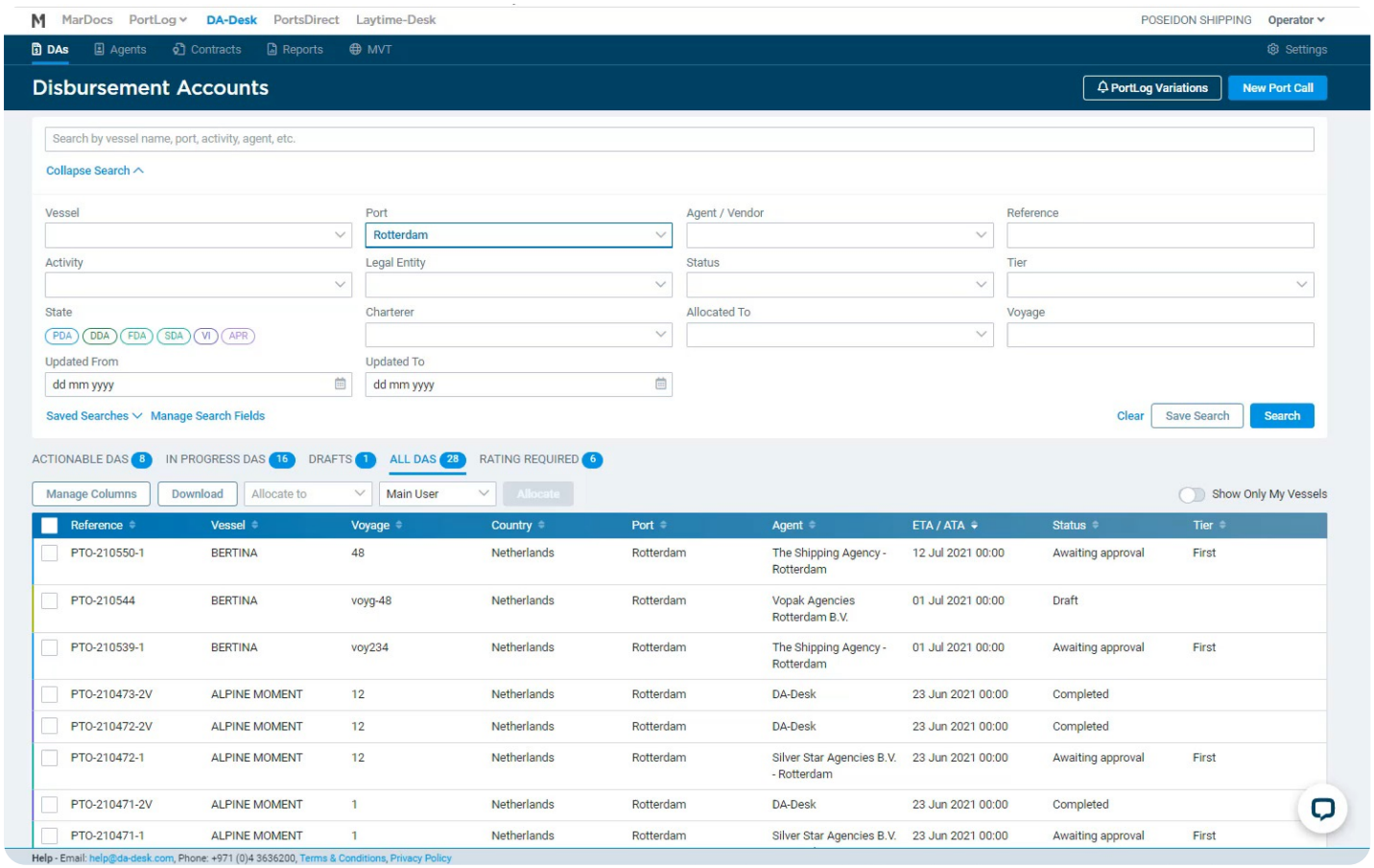
Take control of your operations and standardise processes across the organisation.

Never miss an alert or delay decision making. The DA-Desk mobile app allows you to access and update information at the office or on the go. Secure online visibility and control from anywhere, anytime.

DA-Desk®

Appoint Agent

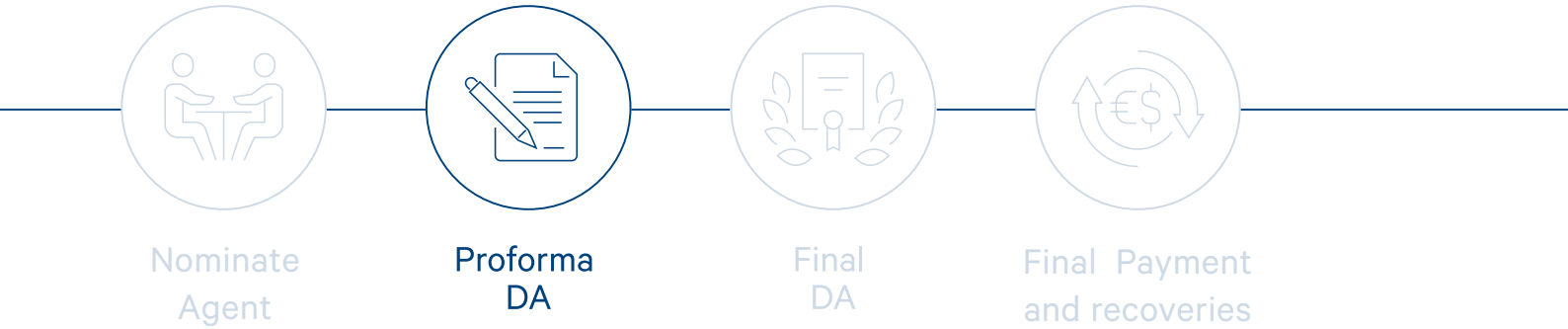


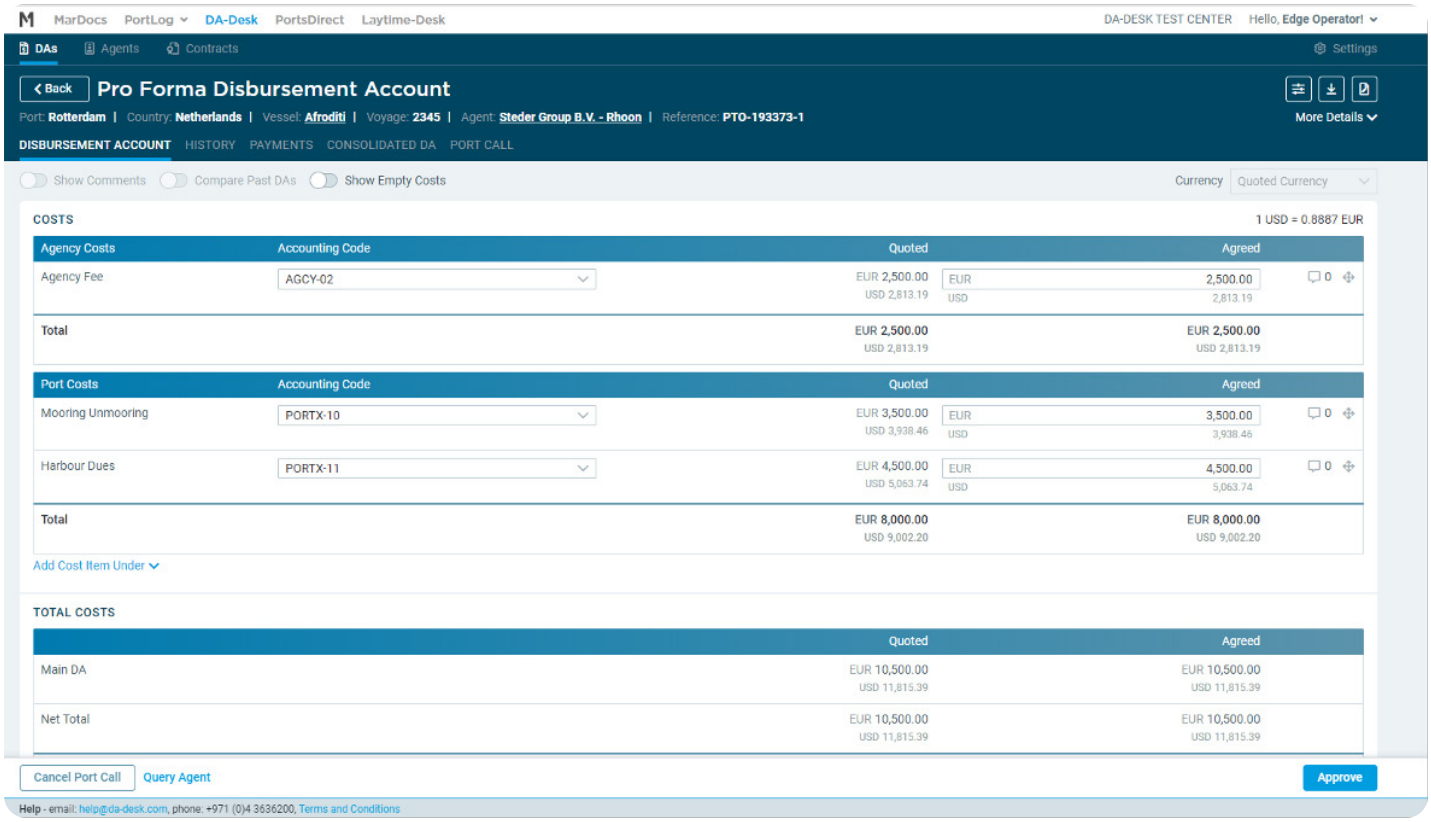


Create a port call and nominate an agent in less than 1 minute.
Most of our customers are already integrated, so this process is initiated in the VMS and customers have to complete the call in DA-Desk.

DA-Desk®

Approve PDA

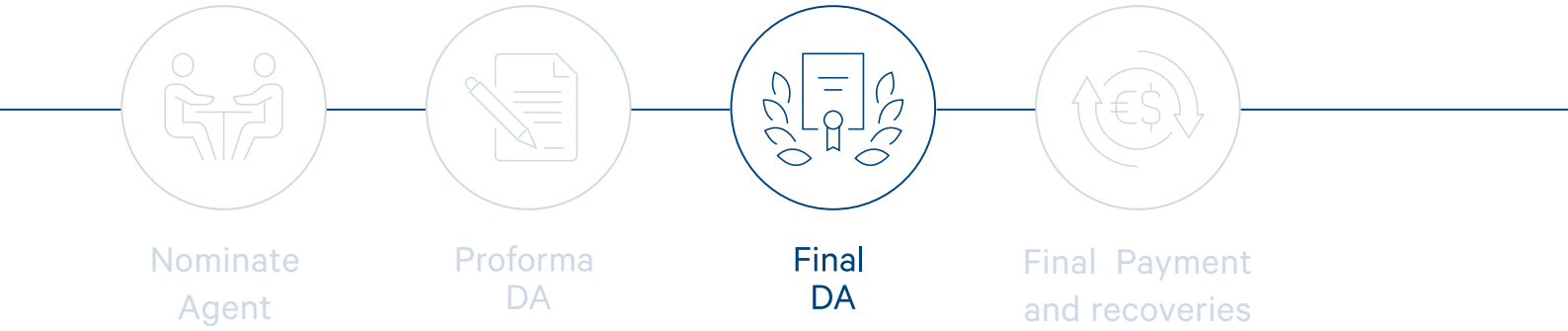


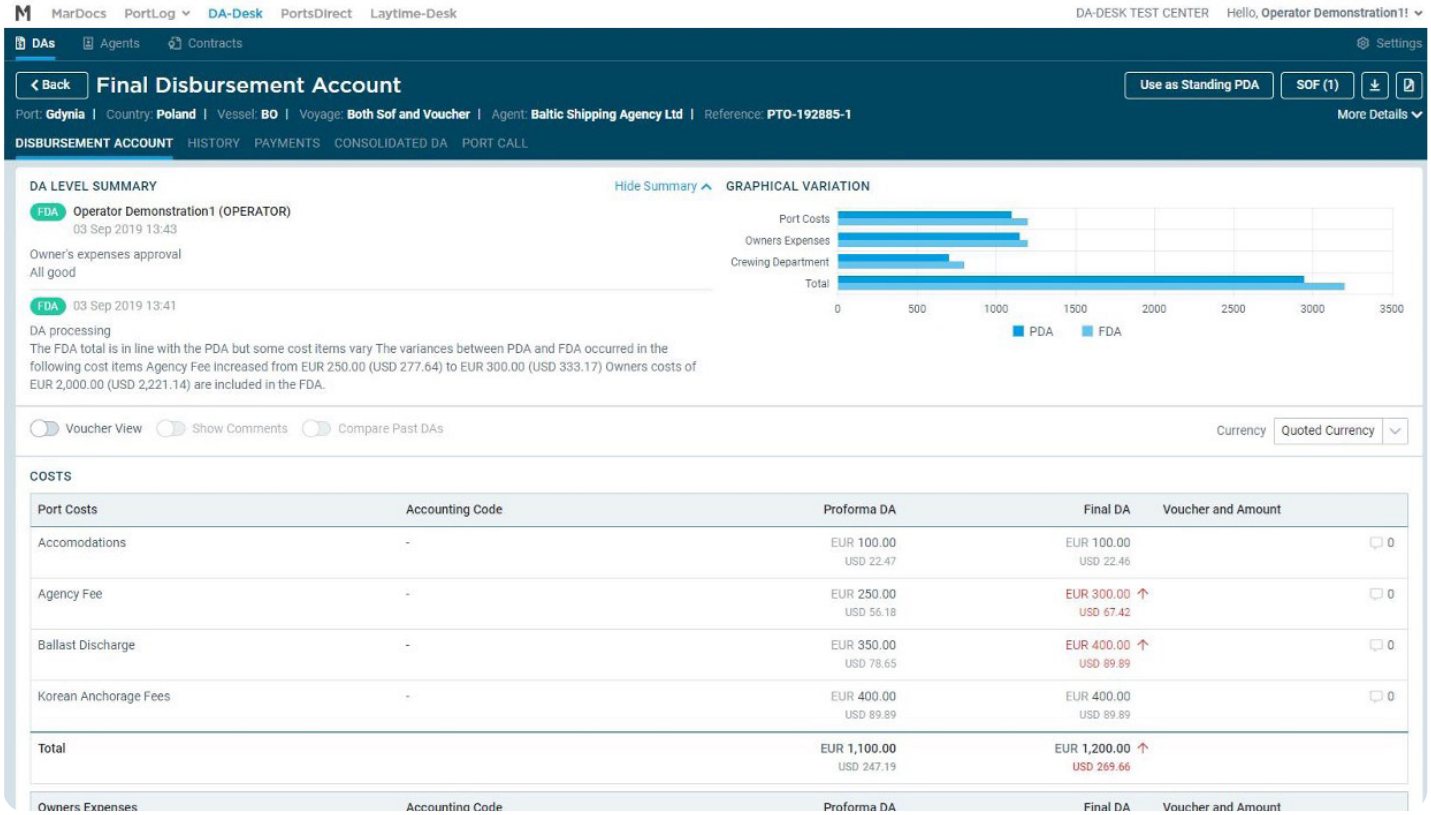


The PDA is submitted screened by DA-Desk to the specific cost allocation and accounting codes designated by the customer. A summary will advise the number of times this port has been called, a comparison on the most recent and closest match calls, which includes the terminal called and the difference from the PDA to the FDA. We show the average advance percentage in that country and if the advance selected by the agent matches your policy. Any other points of interest will be added to allow the operator a quick overview of the submitted PDA.

DA-Desk®

Approve FDA

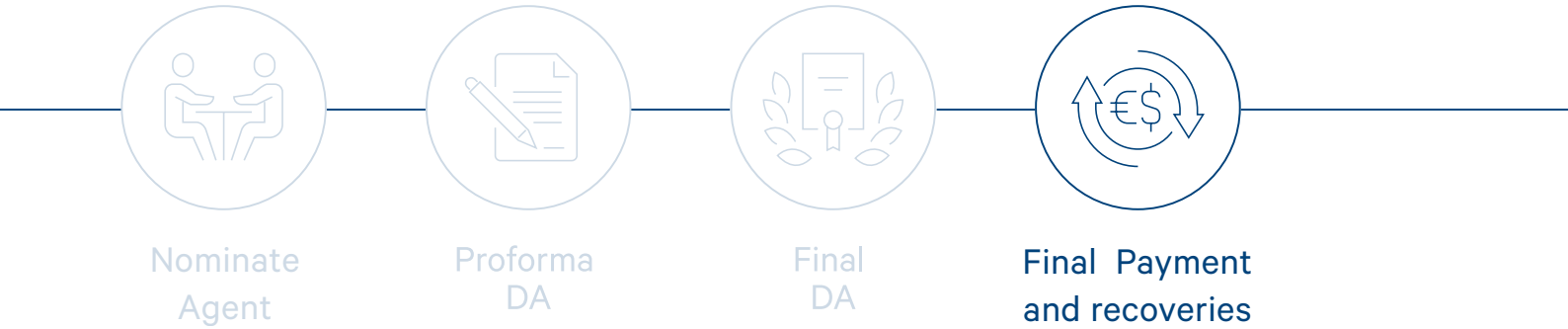




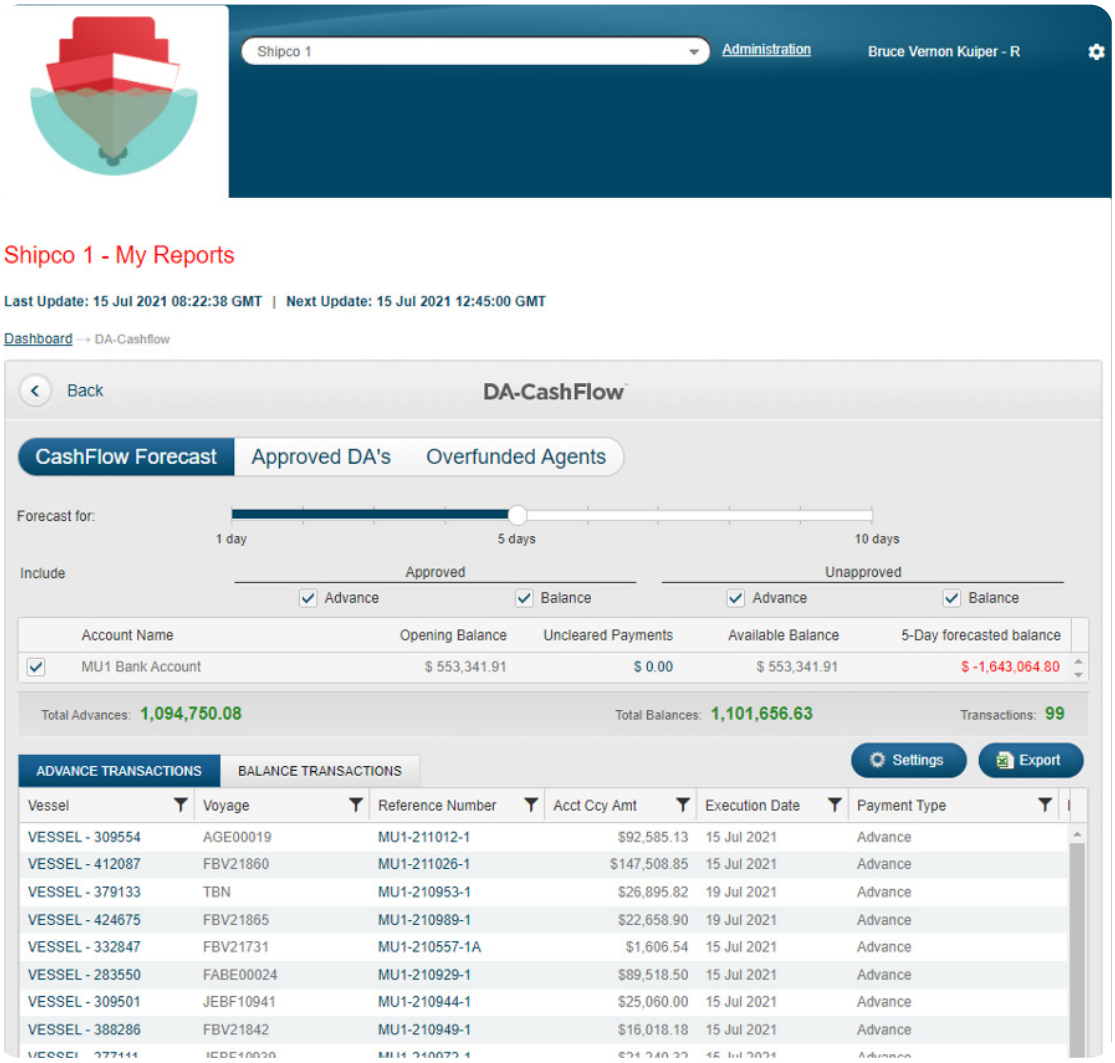
The FDA submitted shows a quick graphical overview of variances from the PDAs, plus an explanation of all the costs that have significantly changed. Each cost item has the relevant voucher attached with a colour-coded variance indicator.

DA-Desk®

Final Payment



Every customer who uses DA-Desk's payment service, PortPayables, has access to our Financial Dashboard. The platform provides visibility over the status of previous and forthcoming PDAs and FDA payments. It enables you to forecast and manage your cashflows.



DA-Desk®

VMS Integration

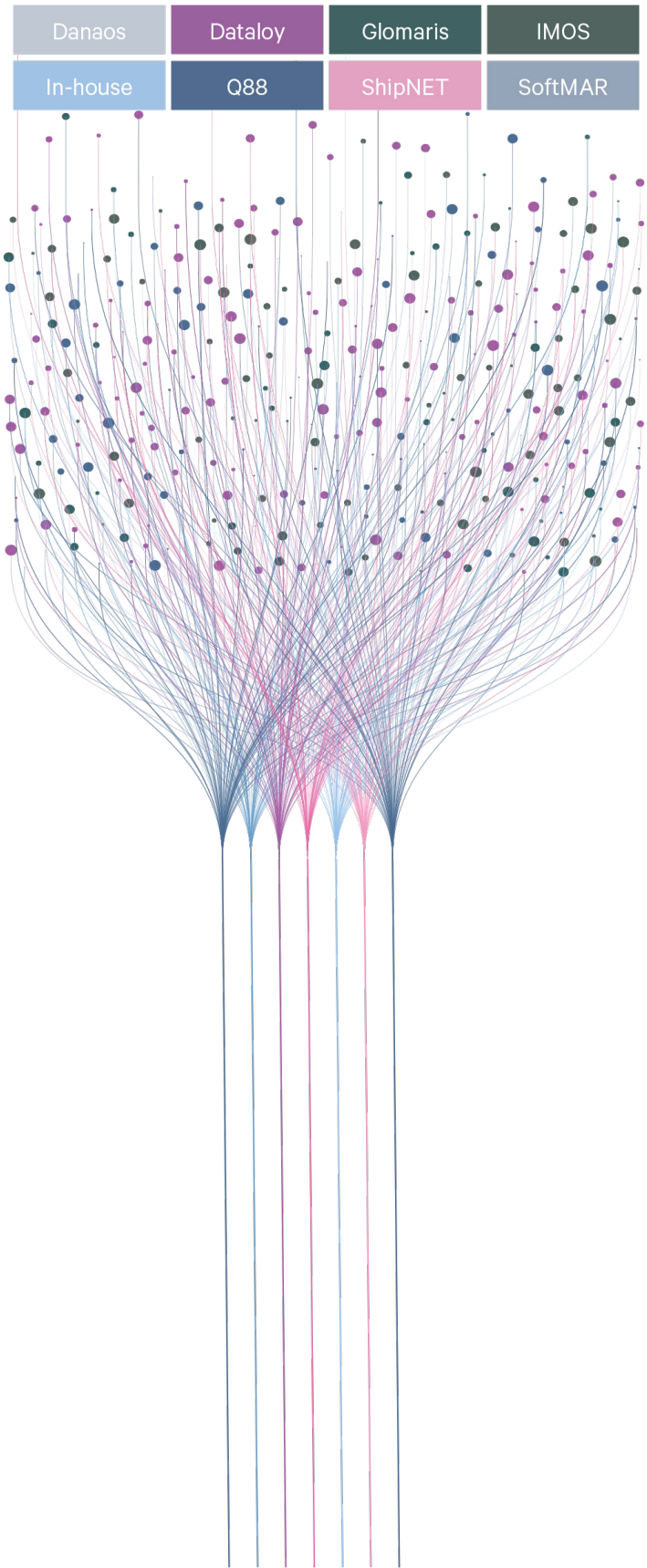
Stay firmly in the driving seat of your operations with our promise for a swift and easy VMS integration. Centralise workflows, avoid manual data entry and automate tasks with two-way data flow between DA-Desk and your VMS.

Through our API connection we can connect the DA-Desk platform to any VMS whether publicly available or customer-developed to retrieve and update port call data.

We know every operation is different, that's why we have an experienced team of specialists to work with Operations and Finance teams to guarantee a quick and smooth integration without impacting existing workloads.

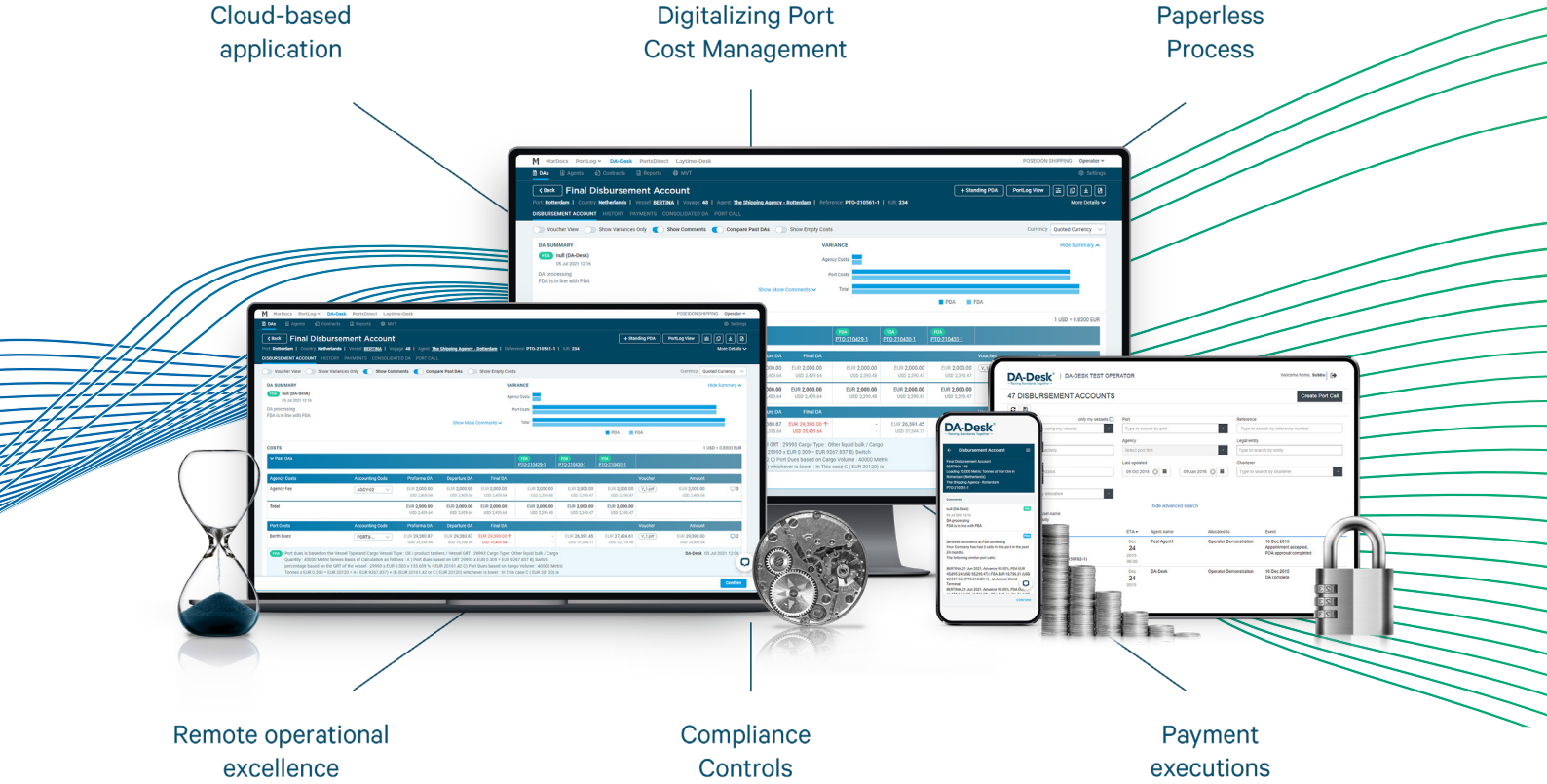
We offer a 35 day SLA onboarding timescale and over 85% of our customers have an integration with their VMS.

We provide full training and 24/7 support so you and your teams can be up and running quickly.



DA-Desk®

Contact us and request a demo



Contact us now to see how DA-Desk can unlock the efficiencies of your disbursement process and find out how much you can save.

Request your demo by using the form at www.da-desk.com

DA-Desk®

Marcura®

The group behind DA-Desk

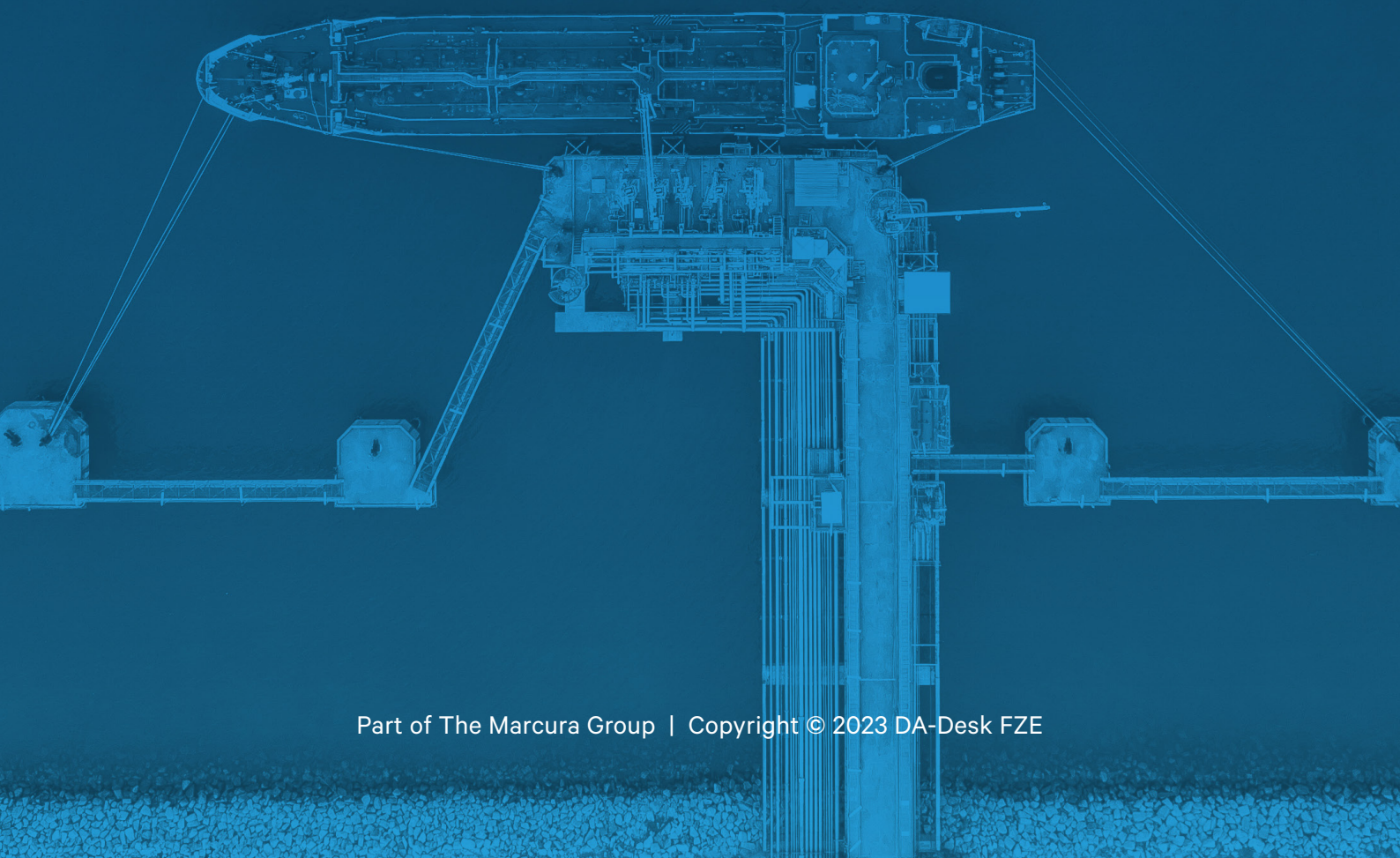
Marcura is the parent company behind many of the leading products and brands that are streamlining processes in the maritime industry.

Our products include DA-Desk, PortLog, and MarTrust.

United in its vision to support front-line professionals in being the best at what they do, Marcura is pioneering new ways to transform compliance, transparency and efficiency in shipping.

For over 20 years Marcura has transformed processes, striving to innovate and create new standards of efficiency.

Building value through standardisation, data driven decision making and integration of new technologies, Marcura is ushering in a new era of digitisation across the seas.



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DA-Desk®

Summary: DA-Desk features and benefits

Optimise port call operations by outsourcing the burden of Disbursement Accounts to DA-Desk.

- Free your team from manual, repetitive tasks so they can focus on tasks that add value
- Preferential FX and bank charges
- Embedded compliance and due diligence to mitigate risk
- Preferential towage and pilotage rates
- Easy to use dashboard and system
- Quick and easy integration to your existing VMS and accounting system
- Save time by streamlining and automating manual tasks
- World's largest independent provider of port cost management services
- Comprehensive training and 24/7 support
- Confidence of being part of the wider Marcura Group

DA-Desk®
Request your demo –
visit www.da-desk.com